

# A SYSTEMS STORY

DEFINITION OF KEY SYSTEMS THINKING CONCEPTS



## STOCK

An accumulation of material or information that has built up in a system over time.



## FLOW

Material or information that enters (**INFLOW**) or leaves (**OUTFLOW**) a stock over a period of time.



## FEEDBACK LOOP

The mechanism (rule or information flow or signal) that allows a change in a stock to affect a flow into or out of that same stock. Called a 'loop' because the connections work in repetitive cycles.



## REINFORCING FEEDBACK LOOP

An amplifying or enhancing feedback loop also known as 'positive feedback loop' because it reinforces the direction of change. There are vicious cycles and virtuous cycles.



## BALANCING FEEDBACK LOOP

A stabilizing, goal-seeking, regulating feedback loop, also known as a 'negative feedback loop' because it opposes, or reverses, whatever direction of change is imposed on the system.



## NON-LINEARITY

A relationship between two elements in a system where the cause does not produce a proportional (straight-line) effect. Non-linearities are often experienced as non-intuitive and unpredictable surprises by human observers in a system.



## DELAYS

A delay is a gap in time between something that occurs in a system, and the information signal about that occurrence reaching a control point. A delay in a balancing feedback loop makes a system likely to oscillate. Changing the length of a delay may make a large change in the behavior of a system.



### NON-EXISTENT BOUNDARIES

Systems rarely have real boundaries – everything is connected to everything else. We must remember that boundaries are of our own making, and they can and should be reconsidered for each new discussion, problem, or purpose.



### POLICY RESISTANCE

Resistance to change arises when goals of subsystems are different from and inconsistent with each other. With actors in a system pulling in different directions, everyone has to put in great effort into keeping the system where no one wants it to be.



### ESCALATION

Escalation comes from a reinforcing loop set up by competing actors to try and get ahead of each other. Being a reinforcing feedback loop, escalation builds exponentially.



### ERODING GOALS

The actor in a feedback loop has a performance goal/desired system state, but their perceived state of the system is worse than it actually is. Instead of maintaining a balancing feedback loop that keeps the system state at the desired level, the system becomes overwhelmed by a reinforcing feedback loop, making the goal less ambitious and the system performance worse.



### ADDICTION

Addiction is finding a quick and dirty solution to the symptom of a problem, which prevents or distracts one from the harder and longer-term task of solving the real problem. Since they do not solve the actual problem, addictions usually create their own reinforcing feedback loops.



### SEEKING WRONG GOALS

If the goals of a system are defined inaccurately or incompletely, the system may obediently work to produce a result that is not really intended or wanted.



## SYSTEMS THINKING WISDOM

